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United States District Court  
Northern District of California

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

CHADRICK BAKER,  
Plaintiff,

v.

THE ACADEMY OF ART UNIVERSITY  
FOUNDATION, et al.,  
Defendants.

Case No. [17-cv-03444-JSC](#)

**ORDER RE DEFENDANTS' MOTION  
TO COMPEL ARBITRATION**

Re: Dkt. No. 14

Chadrick Baker sues his former school The Academy of Art and University Foundation (the “Academy”) and Michael Petricca, Vice President of Campus Safety, (together, “Defendants”) for sex discrimination and retaliation under Title IX, breach of contract, and five California common law tort claims. Now pending before the Court is Defendants’ motion to compel arbitration pursuant to the Student Enrollment Agreement. Having carefully reviewed the parties’ briefs and having had the benefit of oral argument on October 5, 2017, the Court concludes the Enrollment Agreement was not cancelled and the arbitration clause is not unconscionable and GRANTS Defendants’ motion.

**BACKGROUND**

**A. Complaint Allegations**

In September 2014, Mr. Baker enrolled in the Academy’s Motion Picture and Television Graduate Program. (Comp. ¶ 24.) Mr. Baker began dating a fellow student, Jane Doe, in October 2015. (*Id.* ¶ 26.) Mr. Baker ended the relationship in April 2016, but then began dating Jane Doe again after agreeing to work on the relationship. (*Id.* ¶¶ 31, 36.) Mr. Baker dated Jane Doe until he ended the relationship in September 2016. (*Id.* ¶ 37.)

After their breakup, Jane Doe filed a complaint with the Academy alleging that Mr. Baker

1 sexually assaulted her. (*Id.* ¶ 40.) Michael Petricca, the Vice President of Campus safety,  
2 conducted the Academy’s investigation. (*Id.* ¶ 5.) Mr. Petricca’s investigation lacked the  
3 appearance of impartiality - he failed to interview witnesses aside from Mr. Baker, Jane Doe, and  
4 Jane Doe’s boyfriend at the time, failed to take notes of the interviews, and eavesdropped on a  
5 phone call from Jane Doe to Mr. Baker in an attempt to gather evidence against Mr. Baker. (*Id.* ¶¶  
6 6-8.) At the conclusion of the investigation, the Academy found Mr. Baker assaulted Jane Doe  
7 and expelled him. (*Id.* ¶ 12.) Mr. Baker never admitted to sexually assaulting Jane Doe, believes  
8 the Academy breached its duty to investigate the allegations in an unbiased manner, and states the  
9 ordeal has caused him severe emotional distress. (*Id.* ¶¶ 10, 15, 17.)

10 **B. The Enrollment Agreement**

11 As part of the admissions process, the Academy offers students an enrollment contract,  
12 entitled “Academy of Art University Enrollment Agreement” (the “Enrollment Agreement”).  
13 (Dkt. No. 16 ¶ 4.) Students are provided with a secure login ID username and password that  
14 enables them to securely access their “Student Self-Service” account and read documentation  
15 related to their matriculation, including the Enrollment Agreement. (*Id.* at ¶¶ 6-7.) Students use  
16 the Academy’s “Student Self-Service” web portal to read the Enrollment Agreement and agree to  
17 its terms. (*Id.* at ¶ 7.) The entirety of the Enrollment Agreement is available for review online and  
18 the word “Arbitration” appears in bold text. (*Id.* at ¶ 8.) Students scroll down through the text to  
19 reach the end of the document where they can click “I Agree” to accept the terms or “Return.”  
20 (*Id.*; Dkt. No. 16-1 at 5.) If a student clicks “I Agree” the electronic program automatically  
21 generates the student’s signature as “electronically signed by” followed by the student’s name as  
22 well as the date and the time the student clicked the “I Agree” box. (Dkt. No. 16 at ¶ 11.) Mr.  
23 Baker electronically signed the Enrollment Agreement on August 15, 2014. (Dkt. No. 15-1 at 3.)

24 The Enrollment Agreement states that tuition is charged by the semester, is subject to  
25 change from semester to semester, and that all changes will be contained in the University Catalog  
26 or the Catalog Addendum. (Dkt. No. 15-1 at 2, Section B.) Course fees are also contained in the  
27 University Catalog, Catalog Addendum, and the Academy’s website. (*Id.*) The term of the  
28 Enrollment Agreement covers the student’s entire enrollment at the Academy - the first day of

1 class through the last day of attendance. (*Id.*, Section C.) Tuition and fee charges are subject to  
 2 change at any time. (*Id.*, Section 6(f).) The Academy “reserves the right” to cancel the  
 3 Enrollment Agreement at any time up to five days prior to the start of classes if tuition and/or fees  
 4 increase and replace the Enrollment Agreement with a new agreement reflecting the new tuition  
 5 and fees.” (*Id.*) The Enrollment Agreement may then be accepted or rejected by the student. The  
 6 last page of the Enrollment Agreement contains an arbitration clause:

7       **Arbitration:** Any controversy or claim arising out of or relating to this agreement,  
 8 breach of this agreement, or termination, whether such dispute gives rise to or may  
 9 give rise to a cause of action in contract, tort, discrimination (such as claims under  
 10 the Fair Employment and Housing Act, Title VII, the Americans with Disabilities  
 11 Act, or the Age Discrimination in Employment Act) or based on any other theory  
 12 of statute, shall be submitted exclusively to final and binding arbitration in  
 13 accordance with the laws of the State of California upon a claim submitted in  
 14 writing to the other Party to this agreement. The agreement to arbitrate shall not  
 15 deprive a court of jurisdiction over an application of interim relief pending  
 16 exhaustion of the arbitration process in order to preserve the status quo or prevent  
 17 irreparable harm before the matter can be heard in arbitration. A neutral arbitrator  
 shall be jointly chosen by both parties from a list of arbitrators supplied by the  
 American Arbitration Association or from any other source mutually agreed upon  
 by the parties. In the absence of such agreement, the list will be supplied by the  
 American Arbitration Association. The duly rendered decision of an arbitrator,  
 including determination of the amount of damages suffered, shall be exclusive,  
 final and binding on both parties. An arbitrator shall not have the authority to alter,  
 amend or modify any of the provisions of this agreement.

18 (*Id.*, Section 6(g).) The “I Accept” and “Return” buttons are located at the end of the agreement,  
 19 after the arbitration clause. (Dkt. No. 16-1 at 5.) The signatory certifies, above the electronic  
 20 signature line, he has “read the entire agreement, from top to bottom, and that the institution’s  
 21 cancellation and refund policies have been clearly explained to me.” (Dkt. No. 15-1, Section D.)

## 22       **LEGAL STANDARD**

23       The Federal Arbitration Act (“FAA”), 9 U.S.C. §§ 2-16, provides that arbitration  
 24 agreements “shall be valid, irrevocable, and enforceable, save upon such grounds as exist at law or  
 25 in equity for the revocation of any contract.” Under the FAA, “arbitration agreements [are] on an  
 26 equal footing with other contracts,” and therefore courts are required to enforce arbitration  
 27 agreements according to their terms. *Rent-A-Center, West, Inc. v. Jackson*, 561 U.S. 63, 66  
 28 (2010). “Like other contracts, however, they may be invalidated by ‘generally applicable contract

1 defenses, such as fraud, duress, or unconscionability.” *Id.* (internal citations and quotations  
2 omitted).

3 The FAA espouses a general policy favoring arbitration agreements. *AT&T Mobility v.*  
4 *Concepcion*, 563 U.S. 333, 131 S. Ct. 1740, 1745-46, (2011). Federal courts are required to  
5 rigorously enforce an agreement to arbitrate. *See Hall St. Assoc., L.L.C. v. Mattel, Inc.*, 552 U.S.  
6 576, 582 (2008). The court must direct parties to proceed to arbitration should it determine: (1)  
7 that a valid arbitration agreement exists, and (2) that the agreement encompasses the dispute at  
8 issue. *Kilgore v. KeyBank, Nat’l Ass’n*, 718 F.3d 1052, 1058 (9th Cir. 2013). If the Court is  
9 “satisfied that the making of the agreement for arbitration or the failure to comply therewith is not  
10 in issue, the court shall make an order directing the parties to proceed to arbitration in accordance  
11 with the terms of the agreement.” 9 U.S.C. § 4. Where the claims alleged in a complaint are  
12 subject to arbitration, a court may stay the action pending arbitration. *Id.* § 3.

### 13 DISCUSSION

14 There is no dispute that the Enrollment Agreement encompasses Mr. Baker’s claims in this  
15 action. However, Mr. Baker maintains that the arbitration clause has three fatal flaws which  
16 render it unenforceable: (1) the Enrollment Agreement was cancelled when the Academy  
17 unilaterally raised tuition and associated fees; (2) it is procedurally unconscionable because it is a  
18 contract of adhesion; and (3) it is substantively unconscionable because (a) it is silent on  
19 arbitration fees and (b) lacks mutuality as it limits damages available to Plaintiff to the fees and  
20 tuition paid to the Academy regardless of his theory of recovery but imposes no similar limitation  
21 to the damages the Academy can potentially recover from Plaintiff.

#### 22 I. The Agreement Was Not Cancelled

23 Mr. Baker argues the Enrollment Agreement was cancelled when the Academy raised  
24 tuition in Fall 2015 and 2016, and thus Mr. Baker’s complaint is not subject to arbitration. As  
25 support for the cancellation, Mr. Baker relies on Section 6(f), which states that the Academy  
26 “reserves the right” to cancel the Enrollment Agreement up to five days before the start of classes  
27 if tuition increases and replace it with a new agreement reflecting new tuition and fees. The Court  
28 disagrees.

1            “[T]he fundamental goal of contract interpretation is to give effect to the mutual intent of  
2 the parties as it existed at the time of contracting.” *U.S. Cellular Inv. Co. v. GTE Mobilnet,*  
3 *Inc.*, 281 F.3d 929, 934 (9th Cir. 2002). “The interpretation of a contract is a mixed question of  
4 law and fact.” *Tyler v. Cuomo*, 236 F.3d 1124, 1134 (9th Cir. 2000) (internal citation and  
5 quotation omitted). A contract’s language is ambiguous if “reasonable people could find  
6 its terms susceptible to more than one interpretation.” *Id.* “The fact that the parties dispute  
7 a contract’s meaning does not establish that the contract is ambiguous.” *Id.* “[T]he determination  
8 whether contract language is ambiguous is a question of law.” *Id.* “Under the parol evidence rule,  
9 a court looks to, and enforces, the plain language of a contract and does not look to extrinsic  
10 evidence to interpret the terms of an unambiguous written instrument.” *United States v.*  
11 *Nunez*, 223 F.3d 956, 958 (9th Cir.2000) (internal citation and quotation omitted).

12            Here, the plain language of the Enrollment Agreement is unambiguous – the Academy  
13 “reserves its right” to cancel an Enrollment Agreement and issue a new one with the updated  
14 tuition fee reflected. Nothing in the contract supports Mr. Baker’s contention that the increase of  
15 fees automatically cancels an existing Agreement. The “reserves the right” language is critical.  
16 The Academy *may* exercise its right to issue a new contract which a student may sign, but the  
17 Academy is not *obligated* to create a new Enrollment Agreement. Indeed, other sections of the  
18 Enrollment Agreement support the interpretation that the contract is *not* cancelled once Defendants  
19 increase tuition. Section B states that tuition may change each semester and those changes are  
20 reflected in the “University Catalog” or the “Catalog Addendum.” Section C states that the  
21 contract’s term includes the entire enrollment period at the Academy, from the first day of class  
22 through the last day of attendance. Read together, Section B and C support the interpretation that  
23 tuition can change during a student’s enrollment but that these changes do not automatically  
24 cancel the Enrollment Agreement. Accordingly, the Court concludes the Enrollment Agreement,  
25 with its arbitration provision, applies to Mr. Baker’s complaint.

## 26    **II.    The Agreement is Not Unconscionable**

27            Once a court concludes there is an agreement to arbitrate, it must compel arbitration unless  
28 it determines there are grounds for revocation. 9 U.S.C. § 2. The grounds under which an

1 arbitration agreement may be revoked are governed by state law. *Perry v. Thomas*, 482 U.S. 483,  
 2 493, n. 9 (1987). Under California law, “the party opposing arbitration bears the burden of  
 3 proving any defense, such as unconscionability.” *Pinnacle Museum Tower Ass’n v. Pinnacle Mkt.*  
 4 *Dev. (US), LLC*, 55 Cal.4th 223, 236 (2012). “In order to establish such a defense, the party  
 5 opposing arbitration must demonstrate that the contract as a whole or a specific clause in the  
 6 contract is both procedurally and substantively unconscionable.” *Poublon v. C.H. Robinson*  
 7 *Company*, 846 F.3d 1251, 1260 (9th Cir. 2017). Procedural and substantive unconscionability  
 8 “need not be present in the same degree.” *Sanchez v. Valencia Holding Co., LLC*, 61 Cal.4th 899,  
 9 910 (2015). Rather, there is a sliding scale: “the more substantively oppressive the contract term,  
 10 the less evidence of procedural unconscionability is required to come to the conclusion that the  
 11 term is unenforceable, and vice versa.” *Id.* (quoting *Armendariz*, 24 Cal.4th at 114). The Court  
 12 must therefore consider procedural and substantive unconscionability.

13 **A. Procedural Unconscionability**

14 Mr. Baker contends that the Enrollment Agreement is procedurally unconscionable  
 15 because it is a contract of adhesion. As he admits, however, even if the Court agrees that the  
 16 contract is one of adhesion, other factors must be present to render the Enrollment Agreement  
 17 unenforceable. “While California courts have found that ‘the adhesive nature of the contract is  
 18 sufficient to establish some degree of procedural unconscionability’ in a range of circumstances,  
 19 the California Supreme Court has not adopted a rule that an adhesion contract is per se  
 20 unconscionable.” *Poublon*, 846 F.3d at 1261 (quoting *Sanchez*, 61 Cal. 4th at 915). “[T]he  
 21 adhesive nature of a contract, without more, would give rise to a low degree of procedural  
 22 unconscionability at most.” *Poublon*, 846 F.3d at 1262.

23 Mr. Baker has not demonstrated any oppression or surprise beyond that inherent in any  
 24 adhesion contract. As such, there is a low degree of procedural unconscionability. In *Brazil v.*  
 25 *Dell Inc.*, for example, the plaintiffs bought Dell products online and later sued Dell arguing that  
 26 the online agreement was an adhesion contract because they had no opportunity to negotiate the  
 27 terms. 2007 WL 2255296, at \*5 (N.D. Cal. Aug. 3, 2007). The court concluded that despite the  
 28 inability to negotiate, the plaintiffs did not experience oppression sufficient for procedural

1 unconscionability because the plaintiffs nevertheless had a meaningful choice not to purchase the  
2 Dell products. *Id.* Here, similar to the *Dell* plaintiffs, Mr. Baker is a consumer with options – he  
3 was not obligated to enroll in the Academy and has failed to demonstrate any oppression beyond  
4 what is inherent in any adhesion contract.

5 Because Mr. Baker has failed to point to any additional factors which would render the  
6 Arbitration Agreement procedurally improper, the mere fact that it was a contract of adhesion is  
7 insufficient to show unconscionability unless Mr. Baker can make a high showing of substantive  
8 unconscionability.

9 **B. Substantive Unconscionability**

10 Mr. Baker argues that the Enrollment Agreement is substantively unconscionable because:  
11 (a) it is silent on arbitration fees; and (b) lacks mutuality as it limits his damages to fees and tuition  
12 paid to the Academy regardless of his theory of recovery with no limitation to the damages the  
13 Academy can potentially recover from Mr. Baker.

14 An arbitration agreement’s silence on the subject of attorneys’ fees alone “is plainly  
15 insufficient to render it unenforceable.” *Green Tree Financial Corp. – Alabama v. Randolph*, 531  
16 U.S. 79, 91 (2000). When “a party seeks to invalidate an arbitration agreement on the ground that  
17 arbitration would be prohibitively expensive, that party bears the burden of showing the likelihood  
18 of incurring such costs.” *Id.* at 92. “[U]nfounded assumptions[,]” “unsupported statements,” and  
19 a “speculative” risk “that [the plaintiff] will be saddled with prohibitive costs” is insufficient to  
20 show that arbitration costs are prohibitive. *Id.* at 90 n.6, 91. Mr. Baker’s contentions concerning  
21 the potential cost of arbitration are “too speculative to justify the invalidation of an arbitration  
22 agreement.” *Id.* at 91. Mr. Baker provides no evidence that arbitration would be prohibitively  
23 expensive. The unsupported statements in Mr. Baker’s opposition brief are insufficient to show  
24 that arbitration is financially prohibitive. *See Green Tree*, 531 U.S. at 91.

25 Mr. Baker’s second argument that the arbitration clause is unenforceable because it lacks  
26 mutuality similarly fails. Mr. Baker asserts his damages are limited to fees and tuition paid to the  
27 Academy regardless of his theory of recovery with no limitation to the damages the Academy can  
28 potentially recover from Mr. Baker. However, there is no language in the arbitration clause to

1 support this contention. Instead, the arbitration clause states that it is the arbitrator who decides  
2 the extent of damages: “[t]he duly rendered decision of an arbitrator, including determination of  
3 the amount of damages suffered, shall be exclusive, final and binding on both parties.” There is  
4 no limitation or broadening of damages for either party.

5 The notice that Mr. Baker relies on to argue his damages are limited is not found in the  
6 arbitration clause but in a separate section called “Notice” at the very end of the Enrollment  
7 Agreement. (Dkt. No. 15-1.) It states: “Any holder of this consumer credit contract [i]s subject to  
8 all claims and defense[s] that the debtor could assert against the seller of goods or services  
9 obtained pursuant hereto or with the proceeds hereof. Recovery hereunder by the debtor shall not  
10 exceed amounts paid by the debtor hereunder.” The notice appears to address the situation where  
11 any debt owed by the student to the Academy is transferred by the Academy to another and thus  
12 has no applicability to Mr. Baker’s claims here.

13 Even if there is some ambiguity as to whether it applies, Defendants request that the Court  
14 sever the notice from the rest of the Enrollment Agreement so that the intent of the parties to  
15 engage in arbitration can be carried out. “If the court as a matter of law finds the contract or any  
16 clause of the contract to have been unconscionable at the time it was made the court may refuse to  
17 enforce the contract, or it may enforce the remainder of the contract without the unconscionable  
18 clause, or it may so limit the application of any unconscionable clause as to avoid any  
19 unconscionable result.” Cal Civ. Code Section 1670.5(a). California courts prefer to sever  
20 provisions rather than hold an entire agreement unenforceable. *See Bigler v. Harker School*, 213  
21 Cal.App.4th 727, 737 (2013) (severing the provision for attorneys’ fees as requested by the  
22 defendant’s counsel because it was easily done pursuant to Cal. Civ. Code Section 1670.5);  
23 *Armendariz, supra*, 24 Cal.4th at 123–124 (explaining the benefits of severance rather than  
24 voiding the entire agreement).

25 the Court concludes that the notice, if applied to Mr. Baker’s claims, would lead to an  
26 unconscionable result as it suggests his damages would be limited to his tuition and fees paid. The  
27 Court further concludes that the notice is not integral to the remaining terms and thus easily  
28 severable. *See Armendariz*, 24 Cal.4th at 123-124. Accordingly, assuming without deciding that



1 the notice applies to Mr. Baker's claims, and in light of the strong public policy favoring  
 2 arbitration, the Court severs the notice from the Enrollment Agreement. The remaining  
 3 Enrollment Agreement is not overly harsh nor does it shock the conscience. *See Bigler*, 213  
 4 Cal.App.4th at 87. As such, the remaining Enrollment Agreement, including the arbitration  
 5 provision, is not procedurally or substantively unconscionable.

### 6 **III. Mr. Petricca's Ability to Enforce Arbitration**

7 Defendants argue that defendant Mr. Petricca is entitled to invoke the Enrollment  
 8 Agreement's arbitration provision as an agent of the Academy and pursuant to equitable estoppel  
 9 theory. Mr. Baker does not oppose Mr. Petricca's ability to invoke the arbitration provision. The  
 10 Court agrees that Mr. Petricca acted as an agent of the Academy when he conducted the Title IX  
 11 investigation, and that Mr. Baker's claims alleging Title IX violations against the Academy are  
 12 intertwined with Mr. Petricca's conduct. As such, Mr. Petricca is entitled to invoke the arbitration  
 13 provision. *See Murphy v. DirecTV, Inc.*, 724 F.3d 1218, 1229 (9th Cir. 2013) (a nonsignatory to  
 14 an arbitration agreement may invoke arbitration if there is an agency relationship between the  
 15 nonsignatory and a party to the agreement or when a signatory alleges concerted misconduct by  
 16 the nonsignatory and another signatory).


### 17 **CONCLUSION**

18 For the reasons stated above, Defendants' motion to compel arbitration is GRANTED.  
 19 This action is stayed pending the results of that arbitration. Within 30 days of a final decision in  
 20 the arbitration action, the parties shall file a joint status report.

21 This Order disposes of Docket No. 14.

22 **IT IS SO ORDERED.**

23 Dated: October 5, 2017

24   
 25 JACQUELINE SCOTT CORLEY  
 26 United States Magistrate Judge  
 27  
 28